Position: Operations Project Manager (Energy / IOT)
Organisation: BeeBryte
Location: Singapore

**Company Summary**

BeeBryte is using artificial intelligence to get commercial buildings and factories to consume electricity in a smarter, more efficient and cheaper way while reducing their carbon footprint.

Our software-as-a-service (SaaS) is minimizing utility bills with automatic control of heating-cooling equipment (e.g. HVAC), pumps, EV charging points and/or batteries. Based on weather forecast, occupancy / usage and energy price signals, BeeBryte generates up to 40% savings.

To control those electrical equipment, we install a Box in the building. The Box includes an IoT Gateway and submeters. It is connected to the electrical main switchboards and either to the BMS, automation system, SCADA or power inverters.

BeeBryte is supported by Intel and has offices in Singapore & Lyon/France.

Our mission is to empower customers to gain access to cheaper, cleaner and smarter energy by reinventing the electricity future with both digital and business model innovations.

Come & join us!! [www.BeeBryte.com](http://www.BeeBryte.com)

**Job Description**

We are recruiting for our Singapore office an Operations Project Manager. You will be supervised by our Head of Operations based in France. You will be the point of contact between the Sales and technical teams.

You will lead the design, procurement, installation and operation of our energy cost reduction projects in Singapore (and SE Asia) for various customers including Food & Beverage products plants; Warehouse distribution centers, etc.

An Operations Project Manager at BeeBryte is a true leader; you take the lead in the organization in executing our projects from start to finish. You make things happen. You're creative in finding solutions, both on the commercial and technical side, in order to be able to assist on improving the product and customer satisfaction. You perform excellently in demanding situations; your planning skills are supreme and you’ve got a fine nose for picking the right supplier. You’re carrying a great responsibility

**RESPONSIBILITIES AND DUTIES**

- Develop, recommend, prioritize and provide execution oversight of all projects in Singapore
- Assess clients’ needs and conduct site surveys
- Identify at each site electrical equipment that can be controlled by BeeBryte and their respective operational constraints, conduct technical feasibility to install our Box and connect to the electrical equipment, and recommend course of actions for each potential customer
- Develop relationships with Equipment Vendors, Electricians, ESCOs and M&E engineering
- Support the Sales team and generate leads
Job Requirements

- Education: Technical diploma or Bachelor's Degree in engineering
- Min 5 yrs of experience in engineering/energy management in an industrial environment
- Ideally electrical accreditation and specialization in commercial refrigeration and HVAC
- Singapore Certified Energy Manager (SCEM) is a plus
- Solid knowledge in electro-mechanics, on-board computing, networks
- Prior knowledge in thermal & plant engineering (e.g. HVAC) and/or CAD are a plus
- Experience with building/factory information systems such as BMS, SCADA or similar systems
- Proven track record of solving problems related to customer expectations, supplier challenges and team communication
- Strong MS Office system skills (Excel, Power Point & Word)
- Excellent written and verbal communication skills – must be able to communicate fluently in English both verbally and in writing
- Should be extremely facts and data oriented.
- Should be deadline and closure oriented.
- Strong communication, interpersonal, persuasion, facilitation and influencing skills
- Strong analytical, organizational and project management skills.
- Must be able to thrive in a fast-paced, rapidly evolving environment with varying priorities, based on a team building culture

Allowed to work in Singapore. Priority given to Citizens or PRs

You want to work in the energy sector and participate in the advent of the Internet of Energy then join BeeBryte a fast growing start-up company with patented technology and world-class clients!

Come onboard!

Application

To apply, please submit your detailed resume, cover letter, availability date and salary expectations to frederic.crampe@beebryte.com

Applications without cover letter will not be considered. Make sure you indicate why you want to join BeeBryte and why you think we should hire you.

Only shortlisted candidates will be contacted.